

How Newport News is leading the region in innovation

Louis Martinez, Newport News Waterworks

Director

Jessica Hou, P.E., BCEE, ENV SP, Gannett Fleming







INTRODUCTIONS AND AGENDA

- Why should water utilities be involved in Smart Cities?
- Practical Applications of Smart Cities
 Capabilities
- Newport News Readiness Workshop
- Waterworks Department AMI



HOW TECHNOLOGY INFLUENCES OUR LIVES

Technology has changed the way we live for some time

At some point we started using technology <u>to</u> live

Really, we want smart technology to <u>help</u> us live

Everyday our world is becoming more connected – it is becoming smarter

- Internet of things
- Machine learning
- Big data
- Social change



WHAT THE PEOPLE WANT: IMPROVED QUALITY OF LIFE



Stop me if you've heard this before...

- This technology stuff sounds like a good idea, but it will never work in our industry.
- If it ain't broke, don't fix it.
- There is no way we can do that, given our fiscal situation.





We are already doing it: Use the Data We Have!

According to the AWWA State of the Water Industry Survey

1/3

Use data for system understanding

25%

Use data to improve customer understanding

 Regulators can encourage increased integration of data through updating regulations and incentivizing smart operations.

Why we shouldn't do it alone....

How big is the problem?

Age of average dam

Treated drinking water lost everyday

6B gallons 25% 115 years

Anticipated wastewater demand

- Smart cities technology can
 - conserve our water resources
 - save money and energy
 - improve the quality of life for the people we serve



Water and other Departments

- Infrastructure beyond life expectancy
- Increased demand without increased capacity
- Transitioning workforce
- Uncertain technology impacts
- Forces of change



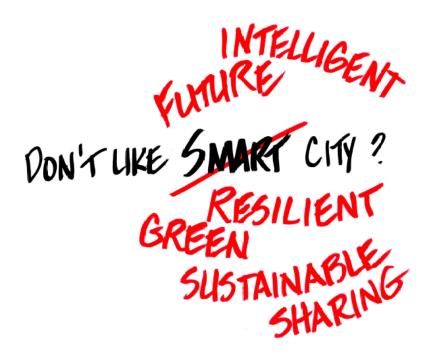
What is a Smart City?

 A smart city uses information and communications technology to enhance livability, workability, and sustainability.



What does "Smart" City mean?

- Future City
- Intelligent City
- Resilient City
- Green City
- Sustainable City
- Sharing City
- Compassionate City
- or Community?



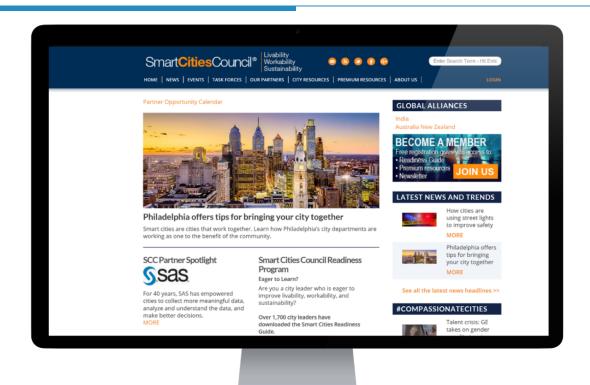
Workforce Strategies

- Welcome next generation of water professionals by bolstering adoption of data analytics and smart technology processes
- Learn basic data analytics and problem-solving skills that will improve success as an operator for a rapidly evolving future
- Expanded skill set attracts more young talent





SMART CITIES COUNCIL



SmartCitiesCouncil®

Livability Workability Sustainability

- Launched in 2012
- Regional Councils in North America, Europe, India and Australia/New Zealand
- Comprised of more than 120 partners
- 10,000+ smart city projects past and present
- Smart Cities Readiness Guide provides guiding principles and best practices for an integrated, cross-cutting smart city
 - Framework used to produce Readiness Workshops, which are delivered all over the world to help cities create their smart city roadmaps

Readiness Challenge Grant Program

- Over 130 cities applied, including Newport News
- The winning cities received a tailored Readiness Workshop
 - to develop a roadmap for applying smart technologies to further innovation, inclusion and investment within their cities
 - receive supporting products and services from Council member companies and advisors
- Focus on breaking down the departmental silos is a key challenge in developing a smarter city.
 - Key element for selection: demonstrated ability to work across departments to solve problems
- Goal: make smart use of technology to become more livable, workable, sustainable and resilient

Newport News Smart Cities Readiness Workshop

- Goal: work with internal and external partners to encourage innovative projects within the City and the region.
- Led by the City IT Department
 - Smart Cities Council, Gannett Fleming and Sensus



Agenda Highlights

- Over 125 in attendance across the region
 - Cities, universities, businesses, regional entities
- Mayor McKinley Price, Newport News
- Andy Stein, Director of IT, Newport News
- Opening Keynote: Karen Jackson, Former Virginia Secretary of Technology
- Setting the Foundation for a Smart City
- Pillars of a Smart City
 - Communications
 - Solution Showcase Smart Cities Council Partners

Over 125 in attendance across the region





Breakout Sessions

- Emergency Management
- Transportation
- Public-Private Partnerships
- Utilities
- Open Data
- Public Safety



Results from Smart Utilities Breakout Session

- Focus on conservation, rain capture and leak capture
- Collaboration with private utilities
- Gamification
- Raise customer awareness and improve their experience.
 - Explain benefits of the system and provide anecdotal evidence to build the case for further investment.
 - Fully integrate remote meter reading to reduce intrusion and resources needed to acquire data.
 - Educate citizens on how to budget energy use as part of their personal financial planning.
 - Inventory existing environmental conservation and sustainability groups to start the education process.

StormSense: Predicting Flooding from Storm Surge, Rain and Tides

- Dr. J. Derek Loftis, Research Scientist
- Funded by NIST : Replicable
 Smart City Technologies Grant
- Ultrasonic sensors on structures
- Skiffe's Creek Dam

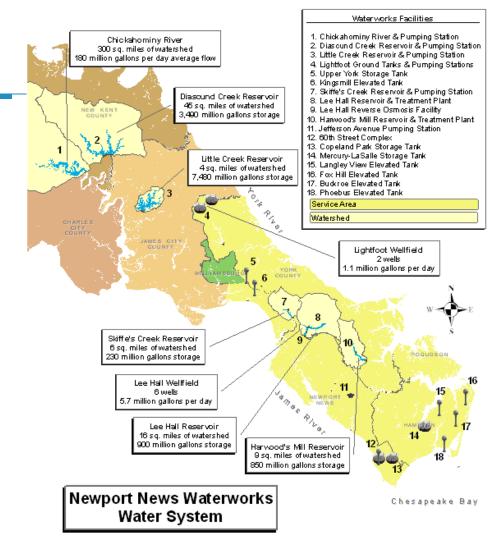


How Waterworks is leading with the first AMI in the region



Newport News Waterworks

- Regional Utility
- Owned and operated by the City of Newport News
- Serves over 400,000 people in Hampton, Newport News, Poquoson, York County and part of James City County
- System beyond borders of City of Newport News
- 130,000+ connections



Advanced Metering Infrastructure

- Goals
 - Improve customer service and system efficiency
 - Desire real-time reads
 - Remote meter turn on turn off
 - Eliminate re-reads
 - Water quality enhanced data/ leak detection
- Solution: AMI
 - Innovation/ Embrace Smart Technology

Philosophy of Financials

- ROI not immediate
- Plan CIP in advance (not 2-year budget cycle)

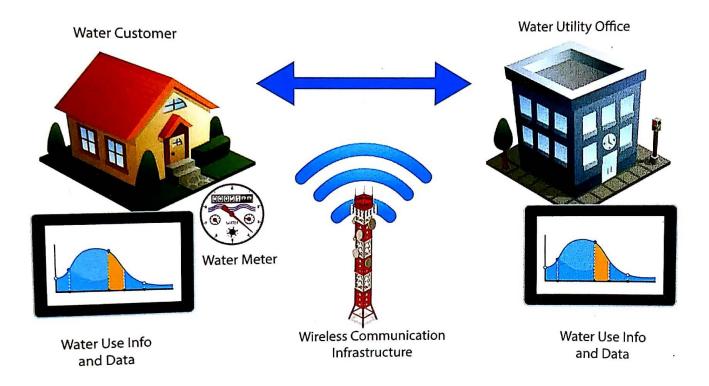
Buy-in from City leadership as part of Smart Cities drive toward innovation and

technology



Phase 1 To-Be System/Logical Architecture

Automated Meter Infrastructure and Smart Water Metering



Schedule and Phasing

- Phase 2 Professional Services / Expertise
 - Design, Plan and Procurement Strategy
 - Refresh Architecture Solutions and Components
 - RFP to Vendors / Vendor Evaluations (NOW)
- Phase 3 Implementation
 - Project Management
 - Stakeholder Engagement
 - Business Process Transformation
 - Systems Testing & Acceptance
 - Org Change as needed/ Operational Training



Your Electric Meter Has Been Upgraded!





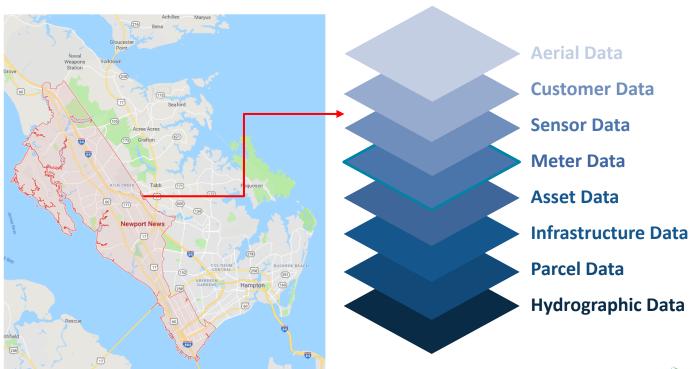


What do you want to collect from AMI?

- Register reads for billing
- Interval data for display, analysis/analytics, distribution planning, etc.
- Event/alarms
- "Information" via analytics



Meaningful metrics for daily operations



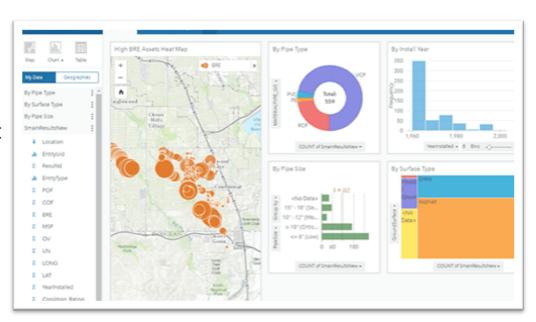


Potential Improvements and Benefits

- Customer Portal
 - Credit card services
- Leak Detection
 - Customer via analytics
 - System leaks
- Leveraging AMI network for Operations
 - Reduce Physical and Data Errors Reduce Expenditures (Meter Reading)
 - Pressure Monitoring
 - Water Quality Monitoring
 - Fire Demand Support
- Leveraging AMI data in Analytics
 - Choices in platforms

Can we take it even further?

- Leverage geospatial data within system
 - Correlation with location
 - Discover trends and patterns
- How AMI data might be relevant to other departments or the private sector
 - Traffic predictive analysis
 - Collaboration with private utilities (gas)



Thank you!

Louis Martinez Imartinez@nnva.gov



Jessica M. W. Hou jhou@gfnet.com



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