

Agenda:

- What's Up With Wipes?
 Pathways to a Solution
- 3. JWC's Approach



The Right Tools to Wipe out the Wipes Crisis

JWC Environmental





Meet the Cast of Sewer Debris Characters





What are Muffins?

Who's hunary?



Muffins

Cotton feminine products The inspiration for the Muffin Monster® sewage grinder



Polar Bears?

The Coca-Cola Bears these are not



Polar Bears



Porcupines?



Porcupine

Rag balls with hypodermic needles sticking out



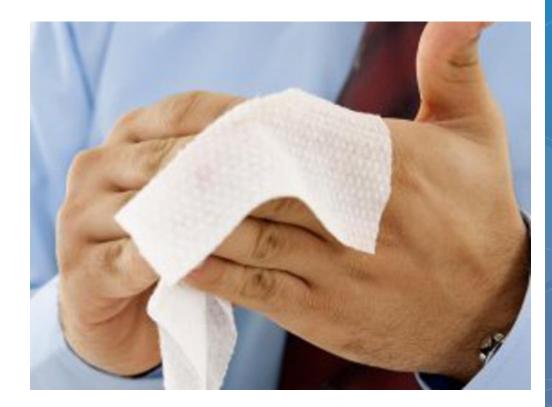
What's Up With Wipes?

Introduces in early 2000's for cleaning and bathroom use

Wipes Fill a Need

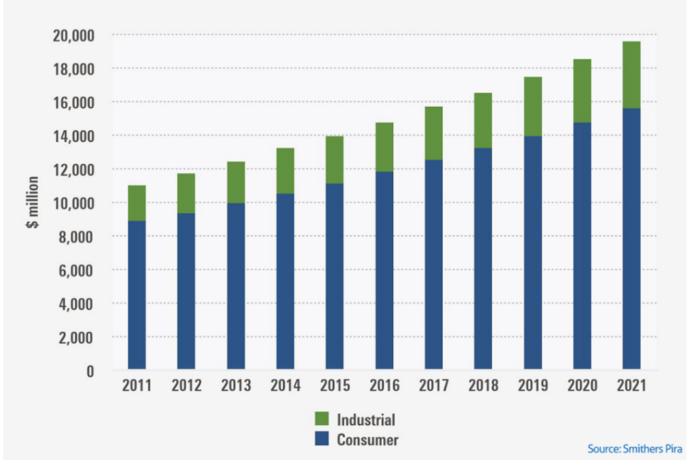
- Hygienic
- Convenient
- High Performance

All at an attractive Price Point





Consumer & Industrial Wipes Sales 2011-2021 (\$ millions)



5.5% Annual Growth Rate

• \$14 Billion per year business in 2016





How Big is the Problem?

Increased maintenance - \$20-30k/year/station
Increased electrical costs - \$30k/year/station for Vancouver, WA
Seattle spends \$500,000/year removing wipes from pump stations



Disposable vs. Flushable vs. Dispersible

- Early Wipes Technology Spunlaced Nonwovens
 - Rayon, Polyester, Nylon with Cellulose
 - Described by some as "Indestructible pieces of plastic"

Disposable

Designed for single use

Flushable

Will not clog you toilet & plumbing? or Will not harm septic or municipal system?

Dispersible

Will breakdown in sewer..... Like toilet paper? Some time in the future?





What's Causing the Clog?

40% paper towels 20% baby wipes 15% cleaning wipes 14% feminine products 8% "**flushables**" wipes



Es Kimberly-Clark



The Wipes Problems Are Going Away!

Trust Monster Quality

, "Our products meet or exceed the widely accepted industry standards of flushability," and, "..., **Kimberly-Clark** is <u>not aware of any instance</u> where a K-C <u>flushable wipe</u> has caused a clog in a municipal sewer."

A Kimberly-Clark representative tells 5 EYEWITNESS NEWS





50% of Baby Wipes Purchased by Households With No Children



WILL YOU BE SEEING THESE SOON ??



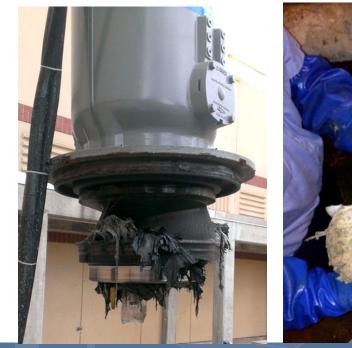




How Will We Prevent This?











Lift Station Equipment Solutions for Wipes

<u>Option 1</u> Pump Wipes to Headworks

<u>Option 2</u> Remove Wipes

Solids Handling Pump

Chopper Pump

Grinder with Pump

Screens & Augers

Solids Handling Pumps

How they work

- Screw-type impeller uses the leading edges to shear the solids (Flygt)
- Vortex-style impeller pushes the solids toward the discharge with little contact to impeller (KSB, ABS & Fairbanks)



Trust Monster Qualit

Considerations

- Moves the problem to downstream equipment
 - Required to change out all pumps
- Rated to pass a spherical non-compressible 3" solid (a baseball)
- Inefficient hydraulically (vortex)
 - Requires more energy to move the same amount of water
- Potential for reweaving



Chopper Pumps

How they work

- Operate at High speed/Low cutting torque
- Blades and wear plates chop like a macerator

Considerations

- Pumps and Chops in a single unit
 - Not optimized for both
- Not able to handle tougher solids
 - Speed to pump reduces torque to cut
- Higher energy costs
 - Needs larger motor
- Typically used in lower flows
- Potential for reweaving of cut wipes



Pumps Are Trying to Change

Multiple Impeller options

Vortex, Chopper, Screw-Type

But...

- Does it fit hydraulically?
- What else has to be upgraded?
- Is it efficient?
- What is "normal sewage"?



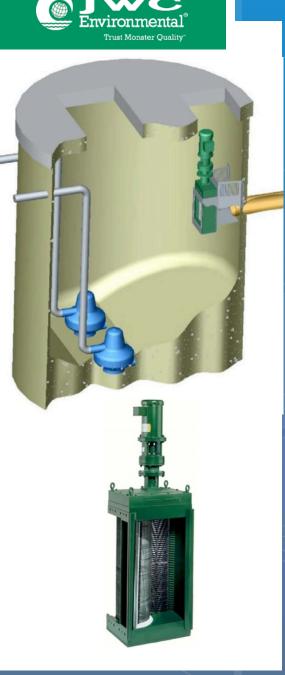
Grinder with Pump

How they work

- Two rotating cutter shafts operate at low speed with high torque to macerate solids
- Solids small enough to be pumped on to headworks

Considerations

- Can be utilized with existing pump systems
- Must have space for installation in wet well or install manhole system upstream
- Some two shafted grinder systems produce long strips which can reweave into ragballs



Reweaving

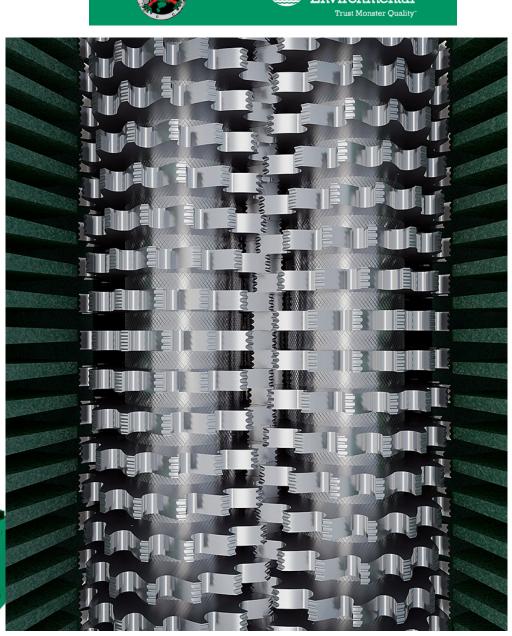
- Whole and cut wipes can "Reweave" in the collections systems
 - Form "mats" in wet wells
 - Form "ropes" in piping
- Problem is worse when combined with FOG and hair
- "Ragballs", "mats" and "ropes" can not be pumped once they form



Wipes Ready[®] Technologies

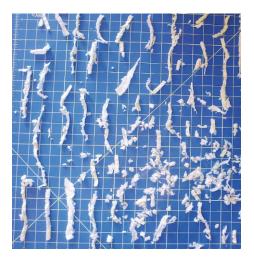
Re-Engineering Sewage Grinders







17 Tooth Serrated Cutters Wipes Ready® Technology



Typical Grinders



17 tooth Wipes Ready

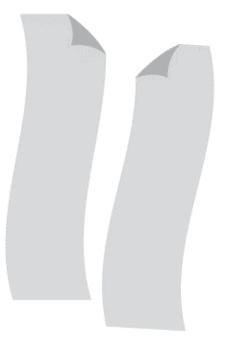
- Cuts 2 directions
- Works against knurled spacer
- Shafts Operating at different speeds
- 51% Reduction in Long Strips

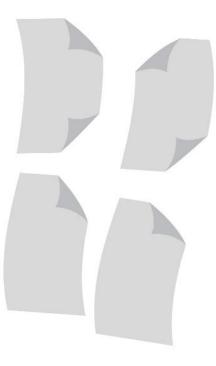












Long strips cut in 1 direction

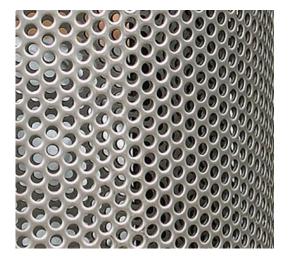
Cut in 2 directions w cuts 2 ways

2 direction cutting = No Reweaving



CAPTURE: Perforated Drums

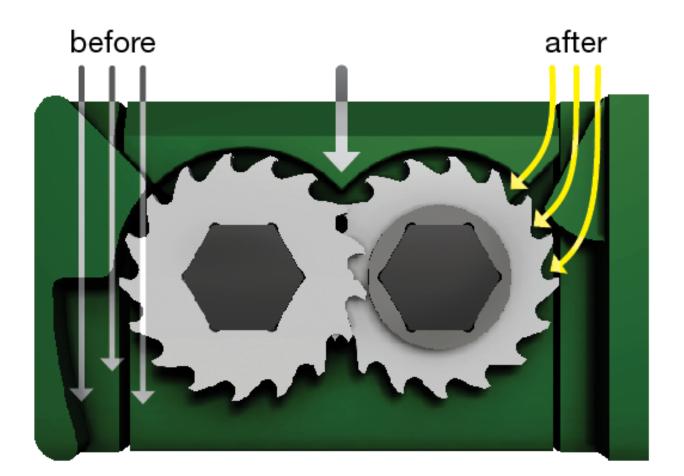
- ¹/₂" (12mm) perforated drum
- 59% better capture than coil drum







New: DELTA P Side Rails



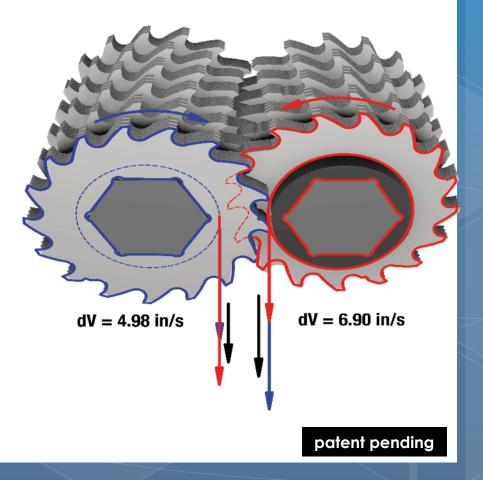
patent pending



New: Optimized Cut Control

New drive gearing optimizes shaft speeds

- Closer relative speed
- Better cutter clean-out
- Better cutting to small strips
- Reducers remain the same





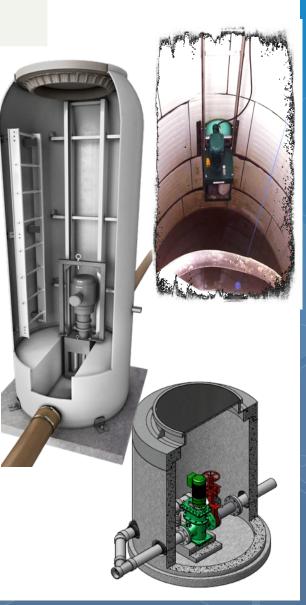
Grinders Can Fit Almost Anywhere













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Capture/Cut/Remove at Lift Station





Remove





Better Sewer Technologies - Finescreens



Cut Pump Run Time & De-ragging



Case Study

Virginia Beach, Virginia

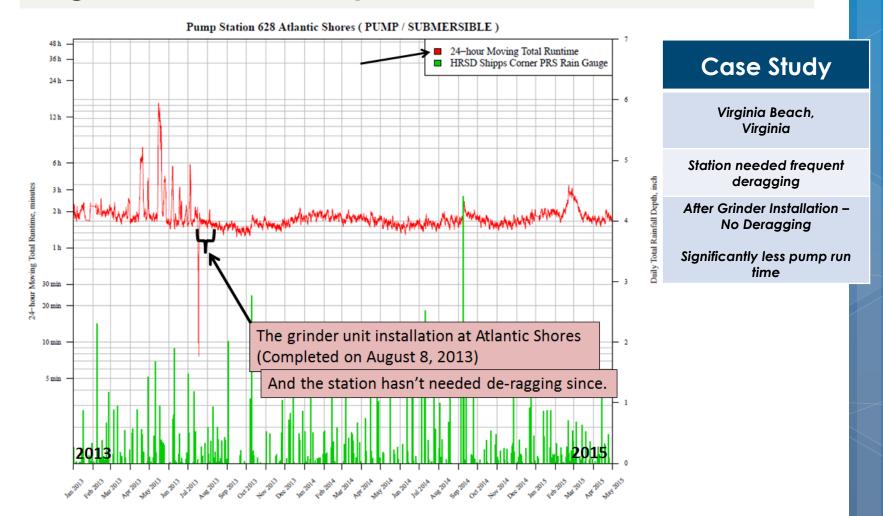
30K Series Muffin Monster

Immersible motor

Grinder can handle 700,000 GPD

Grinder Reduced Total Pump Run Time to 2 Hours/Day

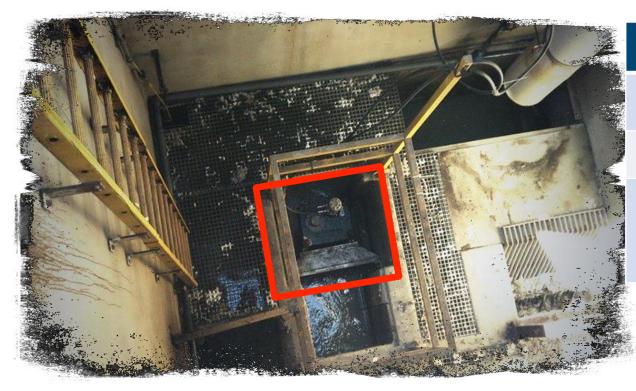
Virginia Beach – Pump Run Time Before & After



Trust Monster Quality



In-Channel Grinder Success



Case Study

Santa Margarita WD Orange County, California

Channel Monster

"This upgrade cost significantly less than new pumps. Plus, this solution will completely eliminate the pump clogging problems we were having." - Plant Superintendent

Sliced Annual Pumping Energy Costs by \$78k

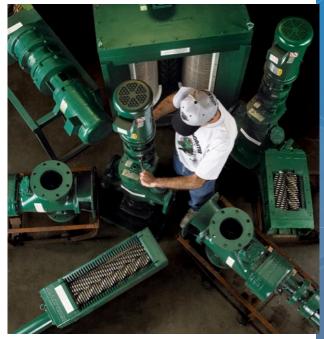
Aftermarket Wipes Ready Options

Easy Factory Upgrades for Currently Installed Units

- 30004T/30005
- 2.0 CMD/CDD up to 60"
- Contact Service Team for a quote
- Upgrades must get all features

Wipes Ready Not Available on:

- Muffin Monster 30001 or 30002
- Mini-Monster
- GTS, MS, AD Channel Monster
 But Upgrade Your Grinder to Latest
 Technologies

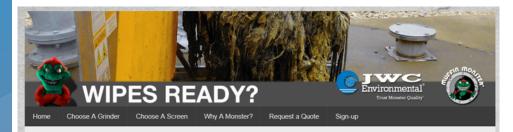


Ask your JWC rep for a custom quote to exchange old technology for new Wipes Ready

Time for an upgrade!



Stay Up To Date on Wipes Issues – go to <u>www.Nomorewipes.com</u> Sign up for Wipes Alert Quarterly Newsletter



Raleigh isn't Buying INDA's "Flushable" Claims

Posted on February 13, 2017 by muffinmonster

Wipes makers continue to block allegations...and pipes.



So What's Up With Wipes?

This blog chronicles the ever evolving story of wipes in sewer pipes. Baby wipes, cleaning wipes, flushable wipes and healthcare wipes - why all the wipes? Consumers love the convenience and health benefits of them, but flush the wrong wipe and they'll clog pumps and cause sewage back-ups. Yuck! That's where the Mufini Monster grinder cornes in - it loves to grind up wipes so debris flows harmlessly through sewer pumps. Debris is then removed at the treatment plant by screens. Have an opinion on wipes? Send us feedbackwe love hearing from you!

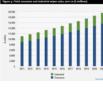
9 Search

Recent Posts

- Raleigh isn't Buying INDA's "Flushable" Claims
- Sewer Blockage causes 10,000-Gallon Sewage Spill in Newport Beach, CA
- Kimberly-Clark Expanded their Baby Wipes Business to New International Playing Grounds
- Smartphone Wipes in Japanese Bathrooms Are they Flushable?
- · The Future of Global Wipes to 2021



A Bright Future For Global Wipes Market Through 2021



Extensive Market Research shows a steady growth across the board for the Non-Wovens Industry sales.

In mature geographic regions, new products and increased interest in sustainability will drive growth; while emerging market regions continue to discover the efficiencies offered to institutions by industrial wipes, and the convenience and time-saving offered to increasingly affuent consumers. >> Read More

Wipes News

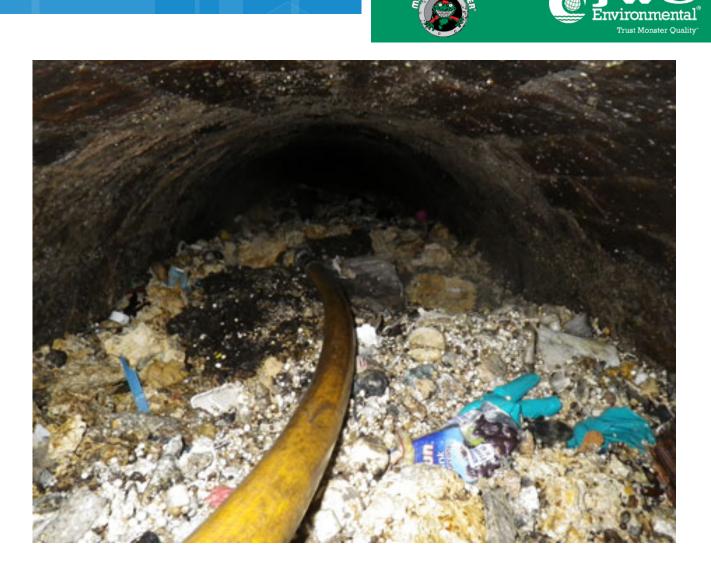
Lawyers Sorting Through Minnesota Sewage ACCC to take Kimberly-Clark Australia to Court





The ECO Guide To Wet Wipes

Kimberly-Clark Doubles Down on International Wipes Busines



Don't be a Fatberg – Let's Solve this



Questions & Answers



Trust Monster Quality"