

# P R O G R A M

### LEARN ABOUT EPA'S NEWEST WATER INFRASTRUCTURE FINANCING OPPORTUNITIES

JANUARY 22, 2018

### MISSION STATEMENT

The Water Infrastructure Finance and Innovation Act (WIFIA) program accelerates investment in our nation's water and wastewater infrastructure by providing long-term, low-cost, supplemental credit assistance under customized terms to creditworthy water and wastewater projects of national and regional significance.



# BACKGROUND

- Passed as part of Water Resources Reform and Development Act (WRRDA) of 2014
- WIFIA is modeled on the Transportation Infrastructure Finance and Innovation Act (TIFIA) of 1998
- Congress appropriated \$25 million for credit subsidy for FY 2017 which allowed EPA to select its first 12 projects to invite to apply for loans



### FEDERAL CREDIT PROGRAM

- Leverage federal funding since Congress only needs to appropriate money to cover estimated losses and the remainder of the funding is borrowed from and repaid to Treasury
- A small amount of federal funds can support a larger amount of infrastructure investment

**BILLION IN LOANS** 





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\$5.1 BILLION IN INFRASTRUCTURE INVESTMENT

# ELIGIBILITY

### **Eligible borrowers**

- Local, state, tribal and federal government entities
- Partnerships and joint ventures
- Corporations and trusts
- Clean Water and Drinking Water State Revolving Fund (SRF) programs

### **Eligible projects**

- Projects that are eligible for the Clean Water SRF, not withstanding the public ownership clause
- Projects that are eligible for the Drinking Water SRF
- Enhanced energy efficiency projects at drinking water and wastewater facilities
- Brackish or seawater desalination, aquifer recharge, alternative water supply and water recycling projects
- Drought prevention, reduction or mitigation projects
- Acquisition of property if it is integral to the project or will mitigate the environmental impact of a project
- A combination of projects secured by a common security pledge or submitted under one application by an SRF program



# IMPORTANT PROGRAM FEATURES

\$20 MIL

Minimum project size for large communities.



Maximum time that repayment may be deferred after substantial completion of the project.



Minimum project size for small communities (population of 25,000 or less).



Interest rate will be equal to or greater than the U.S. Treasury rate of a similar maturity.



Maximum portion of eligible project costs that WIFIA can fund.



Projects must be creditworthy.



Maximum final maturity date from substantial completion.



NEPA, Davis-Bacon, American Iron and Steel, and all federal cross-cutter provisions apply.



# **BENEFITS OVERVIEW**

### WIFIA's benefits can serve various borrower needs

### **Cheaper than alternatives**

- Low, fixed interest rate
- Low fees

### **Flexible financial terms**

- Customized repayment schedule
- Customized disbursements
- No penalty for prepayment
- Flexible co-financing

### Can attract other borrowers and allow for more senior debt

- Can take a lower lien priority, freeing up coverage for affordable senior debt
- Improves the position and confidence of other lenders



### **APPLICATION PROCESS**



### Project Approval

#### • Notice of Funding Availability

- Letter of Interest (LOI) submission
- LOI evaluation
- Invitation to apply

- Application submission
- Application evaluation
- Term sheet
- Application approval

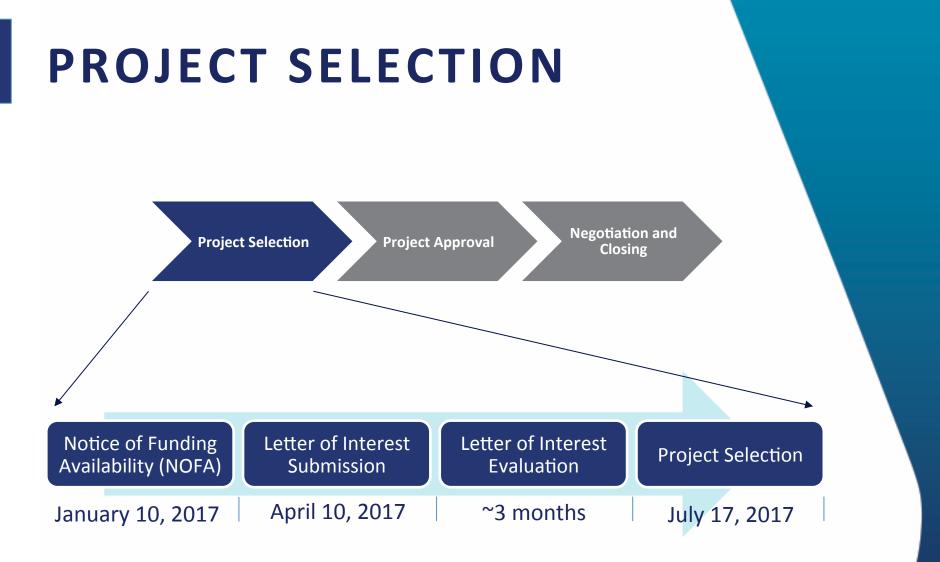
• Negotiation activities

Negotiation

and Closing

• Credit agreement execution







### PROJECT SELECTION IS COMPETITIVE

Project selection is a competitive process to identify projects to invite to apply which are:

- Eligible
- Creditworthy
- Technically feasible
- Meet the public policy goals outlined in the WIFIA statute and regulation



### PROJECT SELECTION PROCESS

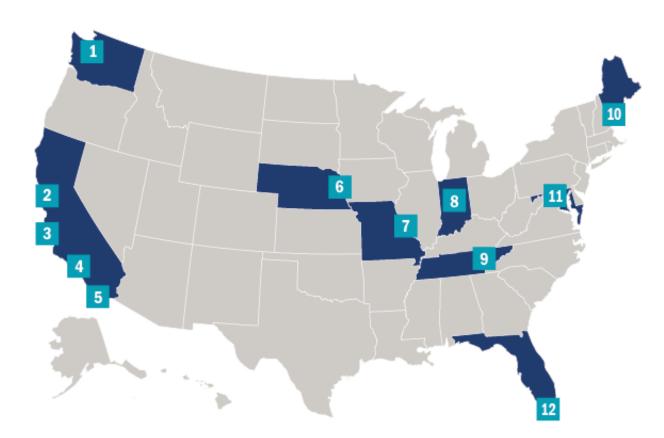
#### Does

- Allocate budgetary resources to selected projects
- Identifies projects that EPA believes have a reasonable likelihood of receiving a WIFIA loan

### **Does Not**

- Indicate EPA's acceptance of proposed business terms or credit structure in an LOI
- Confirm sufficiency or fulsomeness of the information provided in an LOI





### FY 2017 WIFIA Projects

1. King County - \$129M Georgetown WWTS

2. San Francisco PUC - \$625M Biosolids Digester Facilities

3. City of Morro Bay - \$82M Water Reclamation

4. Orange Co. Water District - \$124M Groundwater Replenishment System 5. City of San Diego- \$492M Pure Water San Diego

6. City of Omaha - \$55M Saddle Creek RTB

7. Metro St. Louis Sewer District - \$43M Sanitary Tunnel & Relief Projects

8. Indiana Finance Authority- \$436M FY2017 SRF Program 9. City of Oak Ridge - \$22M Water Treatment Plant

**10. Maine Water Co. - \$25M** Saco River Treatment Plant

11. City of Baltimore - \$200M Capital Improvements

12. Miami-Dade County - \$79M Ocean Outfall Reduction

### \$2.3B WIFIA Loans \$5.1B Project Costs



## **APPLICATION PROCESS**

Each application review is tailored to reflect the complexity and risk of the proposed project

Each project is reviewed for:

- Creditworthiness
- Engineering due diligence
- Legal aspects of the proposed project and credit structure



# **APPLICATION PROCESS**

Example Project Y: \$200M low to medium risk capital project

PLEDGE	CREDIT DUE DILIGENCE		NEGOTIATE TERMS	DOCUMENTATION	WIFIA FEES
Existing Lien of System Revenues		\$200,000			

#### Example Project Z: \$1,000M innovative high risk capital project

PLEDGE	CREDIT DUE DILIGENCE	TECHNICAL REVIEW	NEGOTIATE TERMS	DOCUMENTATION	WIFIA FEES
Non-Recourse Indenture with Customized Terms		\$500,000			



# RESOURCES

#### **General information**

https://www.epa.gov/wifia/learn-about-wifia-program

- Program overview
- Links to laws and regulations
- Recordings and presentations from past webinars
- Frequently asked questions

#### **Application Materials and Resources**

https://www.epa.gov/wifia/wifia-application-materials-and-resources

- Letter of Interest form
- Letter of Interest FAQ
- Application form
- WIFIA Program Handbook
- Sample financial pro forma

#### Webinars

Registration will be available at <u>https://www.epa.gov/wifia/learn-about-wifia-program#information</u>

- Letter of Interest Submission and Project Selection: TBD, following the release of the FY18 Notice of Funding Availability
- Recordings of previously conducted webinars



### CONTACT US

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Sign-up to receive announcements about the WIFIA program at <u>https://tinyurl.com/wifianews</u>

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