



Ordinary Income/Expense	Oct '16 - Sep '17	Budget	Delta	% of Budget
Income			RED = Total Unearned Budgeted Income	
Annual Conference Income				
Annual Conference - Exhibit Inc	266,000.00	255,200.00	10,800.00	104.2%
Annual Conference - General Inc	307,455.00	290,000.00	17,455.00	106.0%
Total Annual Conference Income	573,455.00	545,200.00	28,255.00	105.2%
Certification Income				
CS Certification	14,655.00	12,850.00	1,805.00	114.0%
Lab Certification	3,245.00	2,000.00	1,245.00	162.3%
Total Certification Income	17,900.00	14,850.00	3,050.00	120.5%
Dues Income				
Joint Student Membership	10.00			
NEWEA Membership Dues	51,019.67			
WEF Dues Income	71,466.34			
Dues Income - Other	0.00	93,000.00	-93,000.00	0.0%
Total Dues Income	122,496.01	93,000.00	29,496.01	131.7%
Management Firm Income				
Total Management Firm Income	9,498.54	8,600.00	898.54	110.4%
Misc. Income				
Committee Member Appreciation	1,429.00	1,900.00	-471.00	75.2%
Congressional Briefing	3,720.00	2,675.00	1,045.00	139.1%
Directory Sales	300.00	800.00	-500.00	37.5%
Other Misc. Revenue	515.00	1,000.00	-485.00	51.5%
Planning Session	0.00	0.00	0.00	0.0%
WEFTEC Reception	3,040.00	3,100.00	-60.00	98.1%
WFP Fundraising Event Income (Full income from even	9,665.00	3,000.00	6,665.00	322.2%
Total Misc. Income	18,669.00	12,475.00	6,194.00	149.7%
Pub/WEB/Media/Sponsor INC				
Annual Sponsorships	64,950.00	68,000.00	-3,050.00	95.5%
Fundraising	227.00	5,000.00	-4,773.00	4.5%
Golf Tournament Benefit	27,915.00	22,000.00	5,915.00	126.9%
Humanitarian Sponsorship (Humanitarian Sponsorship)	0.00	0.00	0.00	0.0%
Journal Advertising	89,796.00	86,000.00	3,796.00	104.4%
Journal Subscriptions	200.00	200.00	0.00	100.0%
Misc. Sponsorship	0.00	0.00	0.00	0.0%
Public Education Sponsorship	0.00	0.00	0.00	0.0%
Scholarship Sponsorship (Scholarship Sponsorship)	0.00	0.00	0.00	0.0%
SJWP Sponsorship	2,032.43	2,500.00	-467.57	81.3%
Spring Meeting Special Sponsor (Special Event Spons	0.00	2,500.00	-2,500.00	0.0%
Student Design Comp Sponsorship (Student Design Cc	4,000.00	1,500.00	2,500.00	266.7%
YP AC Summit & Lounge (YP AC Summit & Lounge)	2,800.00	800.00	2,000.00	350.0%
Total Pub/WEB/Media/Sponsor INC	191,920.43	188,500.00	3,420.43	101.8%
Specialty Conferences Income				
Asset Management Seminar	0.00	0.00	0.00	0.0%
Collection Systems Seminar	0.00	0.00	0.00	0.0%
CSO/Wetweather Issues Seminar	0.00	0.00	0.00	0.0%
Energy Seminar	0.00	0.00	0.00	0.0%
EPA PreTreatment	0.00	0.00	0.00	0.0%
Industrial Waste Seminar	0.00	9,560.00	-9,560.00	0.0%
Joint AM and Energy (Joint Specialty Conference)	0.00	16,960.00	-16,960.00	0.0%
Joint Collection Sustainability (Joint Specialty Conferen	8,798.37	19,190.00	-10,391.63	45.8%
Joint ASCE LID Stormwater Conf	0.00	0.00	0.00	0.0%
Joint EPA UM Workshop	1,470.00	0.00	1,470.00	100.0%
Joint Residuals/NEBRA Seminar (Joint Specialty Confe	29,100.00	21,275.00	7,825.00	136.8%
Lab Practices Seminar	0.00	0.00	0.00	0.0%
Plant Ops Tours	10.00	0.00	10.00	100.0%
Microconstituents	0.00	0.00	0.00	0.0%
Plant Operations Seminar	0.00	0.00	0.00	0.0%
Public Education-Teacher Train	0.00	1,400.00	-1,400.00	0.0%
Safety	0.00	7,025.00	-7,025.00	0.0%
Small Community Outreach	2,560.00	0.00	2,560.00	100.0%
Stormwater Specialty Conference	0.00	0.00	0.00	0.0%



	Oct '16 - Sep '17	Budget	Delta	% of Budget
Ordinary Income/Expense				
Sustainability	0.00	0.00	0.00	0.0%
Water Reuse Seminar	0.00	0.00	0.00	0.0%
Utility Management	0.00	0.00	0.00	0.0%
Watershed Management Seminar	12,465.00	11,750.00	715.00	106.1%
YP Events	5,400.00	3,000.00	2,400.00	180.0%
Total Specialty Conferences Income	59,803.37	90,160.00	-30,356.63	66.3%
Spring Meeting Income				
Spring Meeting Exhibit Inc	0.00	11,000.00	-11,000.00	0.0%
Spring Meeting General Inc	84,020.00	61,000.00	23,020.00	137.7%
Spring Meeting Income - Other	380.00			
Total Spring Meeting Income	84,400.00	72,000.00	12,400.00	117.2%
Total Income	1,078,142.35	1,024,785.00	53,357.35	105.2%
Gross Profit	1,078,142.35	1,024,785.00	53,357.35	105.2%
Expense			RED = Total Unspent Budgeted Expense	
Annual Conference Exp. (Conference Expenses)	261,707.25	259,000.00	2,707.25	101.0%
Capital Expenses (Expenses not categorized else)				
AMS Development Support	125.00	2,500.00	-2,375.00	5.0%
Consulting - Marketing	2,000.00	1,000.00	1,000.00	200.0%
Water Champions Campaign	12,338.39	10,000.00	2,338.39	123.4%
Total Capital Expenses (Expenses not categorized else)	14,463.39	13,500.00	963.39	107.1%
Committee Council Directors EXP				
AD Hoc Council				
Utility Council Committee	0.00	50.00	-50.00	0.0%
Total AD Hoc Council	0.00	50.00	-50.00	0.0%
Collection Syst/Water Resources				
Collections Systems	1,268.00	1,440.00	-172.00	88.1%
CS Certification	569.80	1,440.00	-870.20	39.6%
CSO/Wet Weather Issues	365.00	1,000.00	-635.00	36.5%
Industrial Waste	181.00	500.00	-319.00	36.2%
Stormwater Committee	1,375.00	2,000.00	-625.00	68.8%
Sustainability Advisory	580.00	500.00	80.00	116.0%
Water Reuse	150.34	400.00	-249.66	37.6%
Watershed Management	338.00	300.00	38.00	112.7%
Total Collection Syst/Water Resources	4,827.14	7,580.00	-2,752.86	63.7%
Communications Council				
Journal	378.00	400.00	-22.00	94.5%
Media Relations	0.00	0.00	0.00	0.0%
Newsletter	0.00	0.00	0.00	0.0%
Public Awareness Committee	357.00	400.00	-43.00	89.3%
Website	0.00	200.00	-200.00	0.0%
Total Communications Council	735.00	1,000.00	-265.00	73.5%
Management Review Council				
Assessment & Development	0.00	50.00	-50.00	0.0%
Awards and Trophies	9,481.03	10,000.00	-518.97	94.8%
Bylaws	0.00	0.00	0.00	0.0%
Committee Member Appreciation	0.00	0.00	0.00	0.0%
Finance	85.86	100.00	-14.14	85.9%
Management Review	0.00	0.00	0.00	0.0%
Nominating	0.00	0.00	0.00	0.0%
Sponsor	390.00	100.00	290.00	390.0%
Total Management Review Council	9,956.89	10,250.00	-293.11	97.1%
Meeting Management Council				
Conference Arrangements	78.95	300.00	-221.05	26.3%
Exhibits and Awards	1,368.27	900.00	468.27	152.0%
Manufacturers' Representatives	0.00	0.00	0.00	0.0%
Program	306.21	250.00	56.21	122.5%
Registration	0.00	100.00	-100.00	0.0%
Total Meeting Management Council	1,753.43	1,550.00	203.43	113.1%
Outreach Committee Council				
Government Affairs	239.72	200.00	39.72	119.9%
Humanitarian Assistance	0.00	0.00	0.00	0.0%



	Oct '16 - Sep '17	Budget	Delta	% of Budget
Ordinary Income/Expense				
Membership	69.12	150.00	-80.88	46.1%
Public Education	270.68	700.00	-429.32	38.7%
Safety	217.00	250.00	-33.00	86.8%
Scholarship Comm.	0.00	75.00	-75.00	0.0%
Student Activities & AC Events	2,395.00	4,200.00	-1,805.00	57.0%
Water For People Committee	237.95	325.00	-87.05	73.2%
YP	465.42	800.00	-334.58	58.2%
Total Outreach Committee Council	3,894.89	6,700.00	-2,805.11	58.1%
Treatment, System, Ops Managmt				
Asset Management	507.00	400.00	107.00	126.8%
Energy	845.00	800.00	45.00	105.6%
Lab Practices	661.76	1,200.00	-538.24	55.1%
MicroCons	173.00	240.00	-67.00	72.1%
Operations Challenge	4,130.71	7,000.00	-2,869.29	59.0%
Plant Operations	1,472.00	3,500.00	-2,028.00	42.1%
Residuals Management	339.00	350.00	-11.00	96.9%
Small Community Outreach	395.03	600.00	-204.97	65.8%
Utility Management	0.00	300.00	-300.00	0.0%
Total Treatment, System, Ops Managmt	8,523.50	14,390.00	-5,866.50	59.2%
Total Committee Council Directors EXP	29,690.85	41,520.00	-11,829.15	71.5%
Dues Reimbursement Expense				
Joint Student Dues	140.00			
Student Dues Subsidy by NEWEA	640.00			
WEF Dues Reimbursement	35,343.00			
Dues Reimbursement Expense - Other	0.00	27,000.00	-27,000.00	0.0%
Total Dues Reimbursement Expense	36,123.00	27,000.00	9,123.00	133.8%
Management Firm Expense (Expenses Paid by NEWEA)				
Total Management Firm Expense (Expenses Paid by NEWEA)	1,426.95	0.00	1,426.95	100.0%
Misc. Expenses				
Committee Member Appr. Event	7,647.95	9,000.00	-1,352.05	85.0%
Congressional Briefing	8,197.85	6,500.00	1,697.85	126.1%
Directory Sales (NEWEA Directory)	0.00	0.00	0.00	0.0%
Planning Session Exp.	0.00	0.00	0.00	0.0%
Special Projects	142.50	0.00	142.50	100.0%
WEFTEC Reception	6,258.24	6,650.00	-391.76	94.1%
WFP Fundraising Expenses (Labor, Internal/External Exp.)	3,965.90	1,230.00	2,735.90	322.4%
Total Misc. Expenses	26,212.44	23,380.00	2,832.44	112.1%
Pub/WEB/Media/Sponsors EXP				
Web IT Support & Graphics	1,993.75	1,000.00	993.75	199.4%
Golf Tournament Benefit	20,948.57	8,500.00	12,448.57	246.5%
Journal-Edit, Design, Print, Post	66,866.49	72,000.00	-5,133.51	92.9%
Public Ed Outreach Materials	3,449.91	4,000.00	-550.09	86.2%
Student Design Comp (Student Design Comp)	428.25	1,500.00	-1,071.75	28.6%
YP AC Summit & Lounge (YP AC Summit & Lounge)	3,903.96	2,500.00	1,403.96	156.2%
Total Pub/WEB/Media/Sponsors EXP	97,590.93	89,500.00	8,090.93	109.0%
Scholarship & Awards Expense				
Humanitarian	1,500.00	1,500.00	0.00	100.0%
Kowsz Scholarship	250.00	250.00	0.00	100.0%
Operations Challenge (WEFTEC)	16,400.01	16,400.00	0.01	100.0%
Operator Exchange (Operator Exch Travel Exp)	500.00			
Scholarships	3,000.00	3,000.00	0.00	100.0%
SJWP Expense	1,732.73	3,000.00	-1,267.27	57.8%
State Leg Briefings	3,242.46	3,500.00	-257.54	92.6%
WE&RF Contribution	0.00	0.00	0.00	0.0%
WFP Donation Minus Expenses (Donation after expenses)	5,271.10	1,770.00	3,501.10	297.8%
Total Scholarship & Awards Expense	31,896.30	29,420.00	2,476.30	108.4%
Specialty Conference Exp.				
Asset Management Seminar	0.00	0.00	0.00	0.0%
Collection Systems Seminar	0.00	0.00	0.00	0.0%
CSO/Wet Weather Issues	0.00	0.00	0.00	0.0%
Energy Seminar	0.00	0.00	0.00	0.0%
EPA PreTreatment Exp.	0.00	0.00	0.00	0.0%

NEWEA

Action Item - FY 2017 Q4 Final Report - DRAFT
 October 2016 through September 2017

1:10 PM
 01/16/18



	Oct '16 - Sep '17	Budget	Delta	% of Budget
Ordinary Income/Expense				
Industrial Waste Seminar	0.00	5,374.00	-5,374.00	0.0%
Joint AM and Energy (Joint Specialty Conference)	0.00	13,009.00	-13,009.00	0.0%
Joint Collection Sustainability (Joint Specialty Conference)	435.00	9,165.00	-8,730.00	4.7%
Joint EPA UM Workshop	0.00	0.00	0.00	0.0%
Joint Residuals/NEBRA Seminar (Joint Specialty Conferen	19,540.20	12,253.00	7,287.20	159.5%
Lab Practices Seminar	0.00	0.00	0.00	0.0%
Microconstituents Seminar	0.00	0.00	0.00	0.0%
Plant Operations Seminar	0.00	0.00	0.00	0.0%
Plant Ops Tours	0.00	0.00	0.00	0.0%
Public Education -Teacher Train (Teacher Training)	0.00	1,200.00	-1,200.00	0.0%
Safety	0.00	5,374.00	-5,374.00	0.0%
Small Community Outreach	3,685.43	0.00	3,685.43	100.0%
Stormwater Specialty Conference	0.00	0.00	0.00	0.0%
Sustainability	0.00	0.00	0.00	0.0%
Utility Management Seminar	0.00	0.00	0.00	0.0%
Water Reuse Seminar	0.00	0.00	0.00	0.0%
Watershed Management Seminar	5,130.00	7,359.00	-2,229.00	69.7%
YP Events	2,736.30	3,000.00	-263.70	91.2%
Total Specialty Conference Exp.	31,526.93	56,734.00	-25,207.07	55.6%
Spring Meeting Expense	64,257.76	64,000.00	257.76	100.4%
Staff, Mngmt, Office & Officer				
General Office				
AMS Annual Software	10,736.25	4,800.00	5,936.25	223.7%
Bank Charges & Fees	24,906.80	24,000.00	906.80	103.8%
Dues & Subscription	3,010.00	2,000.00	1,010.00	150.5%
EC/Officer Extraordinary	0.00	0.00	0.00	0.0%
D&O/Disability/WorkmsComp/BusOwn	4,801.36	4,900.00	-98.64	98.0%
Ex Com Meetings & Chair Gifts	3,971.20	2,000.00	1,971.20	198.6%
Equipment/Computers/Software	5,481.86	500.00	4,981.86	1,096.4%
Postage & Delivery	3,560.71	3,000.00	560.71	118.7%
Office Supplies	14,860.65	12,000.00	2,860.65	123.8%
Utilities - Tel, Internet & Web	8,319.44	4,750.00	3,569.44	175.1%
Professional Bus. Services				
Audit Fees & Taxers	8,446.00	7,800.00	646.00	108.3%
CPA	9,305.00	4,000.00	5,305.00	232.6%
Investment Fees	0.00	0.00	0.00	0.0%
Legal Services	0.00	0.00	0.00	0.0%
Professional Bus. Services - Other	0.00	0.00	0.00	0.0%
Total Professional Bus. Services	17,751.00	11,800.00	5,951.00	150.4%
Rent	33,968.56	37,116.82	-3,148.26	91.5%
Total General Office	131,367.83	106,866.82	24,501.01	122.9%
Officer				
Total Officer	11,937.23	16,200.00	-4,262.77	73.7%
Staff				
Total Staff	269,683.07	284,086.92	-14,403.85	94.9%
WEF Delegate Expense				
Total WEF Delegate Expense	3,774.15	6,000.00	-2,225.85	62.9%
Total Staff, Mngmt, Office & Officer	416,762.28	413,153.74	3,608.54	100.9%
Total Expense	1,011,658.08	1,017,207.74	-5,549.66	99.5%
Net Income	66,484.27	7,577.26	58,907.01	877.4%

Fiscal Year Cash and Investments					
	DATE	10/1/16	9/30/17	\$ Delta	% Change
Merrill Lynch					
Current balance		\$518,330.60	\$575,925.59	\$57,594.99	11.11%
Citizens					
Checking		\$192,969.51	\$195,520.27	\$2,550.76	1.32%
Money Market Savings		\$151,607.15	\$151,637.48	\$30.33	0.02%
Total Cash and Investments		\$862,907.26	\$923,083.34	\$60,176.08	6.97%